Memorandum Date: November 15, 2023

Board Date: November 28, 2023

TO: Lane County Board of Commissioners

DEPARTMENT: Health & Human Services

PRESENTED BY: Eve Gray - Director, Lane County H&HS,
Pauline Gichohi – Behavioral Health Division Manager, Lane County H&HS,
Britni D'Eliso – Behavioral Health Project Manager Lane County H&HS,
Evan Olsen – Program Services Coordinator 2, Lane County H&HS

AGENDA ITEM TITLE: IN THE MATTER OF CONTRACT AWARD FOR CRISIS STABILIZATION SERVICES

I. MOTION

In the Matter of Contract Award for Crisis Stabilization Services.

II. AGENDA ITEM SUMMARY

The purpose of this agenda item is to present to the Lane County Board the results of the Lane County Stabilization Center RFP, including the recommendation of the Scoring Committee, and the options available to the Board at this time.

III. BACKGROUND/IMPLICATIONS OF ACTION

A. Board Action and Other History

In the FY 19-20 Budget the BCC resolved to fund a Behavioral Health Crisis Center, now called the Stabilization Center seeded with funding of $1 million in one-time prior year property tax settlement funds from Comcast. Additionally, the BCC confirmed allocation of $7M ARPA dollars and approved the request for $1.5M Congressionally Directed Spending, which has been granted. The Stabilization Center will divert individuals experiencing a

mental health and/or substance abuse crisis away from the jail and emergency room to a treatment facility for individuals requiring a short-term stay over 24 hours. The Stabilization Center will improve individual and community outcomes, and lower costs to the overall system. Updates to the planning process were presented to the Board on January 28, 2020, June 22, 2021, January 4, 2022, and November 1, 2023.

B. Policy Issues

- Improve individual and community outcomes, and lower costs to the overall system
- Divert individuals from the jail and hospitals to a service-based treatment model with outcomes that reduce recidivism and overutilization of costly institutions of care.

C. Board Goals

The stabilization center will assist the Board in the goal of protecting and enhancing the safety and health of Lane County residents with a focus on enhancing and managing resources, improving access to prevention programs, and collaborative initiatives.

Additionally, the project will focus on strategic infrastructure maintenance and investments that have the highest return for safety, vibrant communities, and long-term environmental benefit.

D. Financial and/or Resource Considerations

As reported in earlier updates, Lane County has secured partial funding for construction of the stabilization center and anticipates that funding for services will come from provider billing and contributions from State and community partners.

The RFP for stabilization services included three potential areas of service:

(1) Pre-Service Delivery Planning which includes program development, community engagement, licensing/credentialing, workforce development, architectural/design consultation and community MOU development and will assist Lane County in specifying ongoing costs and revenue streams. Lane County has received a grant from Trillium Community Health Plan in the amount of $922,000 for Pre-Service Planning.

(2) Interim Stabilization Services while the permanent Stabilization Center is completed.

(3) Program Operations and Delivery including all levels of care in the permanent Stabilization Center.

At this time funding would be allocated to Pre-Service Delivery Planning and potentially Interim Stabilization Services.

E. Health Implications

Physical, emotional and psychological support buffers stressful situations, supports illness recovery, prevents isolation, contributes to self-esteem, and reduces the risk of early death. People with strong community connections tend to have better physical and mental health than those without, which means reduced need for health services.

F. Analysis

A request for proposals (RFP) for Stabilization Center Services was released on August 7, 2023. Lane County received two responses to the RFP: Looking Glass Community Services and Connections Health Solutions.

As stated above the RFP requested information on the applicant's ability to provide Pre-Service Delivery Planning, Interim Stabilization Services and Permanent Ongoing Stabilization Services. The RFP also requested that applicants indicate the population to be served, adults, youth or both. Both organizations indicated an ability to provide Pre-Service Delivery Planning. Connections could provide planning for youth and adults, Looking Glass could provide planning for youth. Both organizations indicated a willingness to provide interim stabilization services. Looking Glass has a building available and is ready to provide stabilization services for youth. Connections does not have a building available and would not be able to provide interim services until a building is constructed or an alternative building is identified. Both organizations indicated an ability to provide permanent, ongoing stabilization services. Connections proposal covered youth and adults, Looking Glass's proposal covered only youth.

Connections Health Solutions received an overall score of 772 from the scoring committee and Looking Glass Community Service received an overall score of 697 from the scoring committee. The biggest disparity in scores came from Question 1 and Question 5. Question 1 addressed population served and Connections Health Solutions received an overall score of 70 as their proposal indicated services to both youth and adults. Looking Glass received a score of 0 as their proposal was only for youth. Question 5 addressed the ability to provide interim services. Looking Glass received an overall score of 60 as they ready to being providing interim services and Connections Health Solutions received an overall score of 33 as they would not be able to provide interim services until a building is constructed or an alternative building is identified.

IV. Alternatives/Options

1. Award the Contract for Stabilization Services to Connections Health Services and direct staff to working with Looking Glass Community Services and the State to secure funding for youth PRTS beds.

2. Award a contract to Connections Health Services for Stabilization Services for Adults and award a contract to Looking Glass Community Services for Interim Stabilization Center Services for Youth.

3. Direct staff to initiate a new RFP process.

V. RECOMMENDATION

N/A

VI. ATTACHMENTS

Board Order Awarding Contract to Connections Health Services
Board Order Awarding a contract to Connections Health Services for Stabilization Services for Adults and award a contract to Looking Glass Community Services for Interim Stabilization Center Services for Youth