



AGENDA COVER MEMO

Memorandum Date: October 14, 2025

Order Date: October 28, 2025

TO: Board of County Commissioners

DEPARTMENT: Technology Services

PRESENTED BY: Cheryl Ruede

AGENDA ITEM TITLE: ORDER _____ IN THE MATTER OF AUTHORIZING THE PURCHASE OF VIRTUAL SERVER HOSTING HARDWARE FROM [RE]DESIGN, IN AN AMOUNT NOT-TO-EXCEED \$278,000, AND GRANTING AUTHORITY TO THE COUNTY ADMINISTRATOR TO EXECUTE THE CONTRACT.

I. MOTION

Move to approve the purchase of virtual server hosting hardware and software from [re]Design, in an amount not to exceed \$278,000.00, and granting authority to the County Administrator to execute the contract.

II. AGENDA ITEM SUMMARY

The Board is being asked to approve the planned replacement of two virtual server hosting hardware units and accompanying virtualization software.

III. BACKGROUND/IMPLICATIONS OF ACTION

A. Board Action and Other History

Lane County operates 250 to 300 virtual servers on virtual server hosting hardware which utilizes VMware software. Previously this hardware came with software licensing bundled in the price of the hardware purchase. Now the software is sold separately thus increasing the price of the annual planned replacement of two units.

B. Policy Issues

There are no known policy issues.

C. Board Goals

Maintaining a modern virtual server platform for County resources supports a robust and stable technical infrastructure.

D. Financial and/or Resource Considerations

This item is budgeted for replacement in the FY 25-26 infrastructure replacement fund. To maintain virtual computing system in 7-year life cycle, two nodes are schedule for refresh every year.

E. Health Implications

No known health implications.

F. Analysis

Planned replacement of the virtual server system hardware and software is essential to maintain the reliability of the computing infrastructure utilized by Lane County applications.

G. Alternatives/Options

1. Move to approve the purchase of virtual server hosting hardware and software from [re]Design, in an amount not to exceed \$278,000.00, and granting authority to the County Administrator to execute the contract.
2. Do not replace units in advance of failure – will result in service interruptions to County hosted applications and may result in data loss or corruption
3. Switch to cloud hosting instead of running hardware on-premise. This is significantly more expensive than current solution, not all Lane County applications are cloud ready, and migrating many applications to the cloud will be a multi-year initiative.

IV. RECOMMENDATION

Technology Services recommends Option 1, above.

V. TIMING/IMPLEMENTATION

If the recommendation is approved the next steps are to issue a purchase order for the units at the end of October 2025.

VI. FOLLOW-UP

There are no known follow up actions required at this time.

VII. ATTACHMENTS

Exhibit A – [re]Design Quote

VxRail Cluster Expansion

Lane County, OR

Contract Code

Description	Qty
Master Contract Code: Dell NCPA 01-143	
Contractor Name: Dell Marketing, L.P.	
Expires 11/30/2026	

(2) Dell EMC VxRail E660f

Description	Price	Qty	Ext. Price
BUILD (2) Dell EMC VxRail E660f with 60 Months of VMW VCF + 60 Months ProSupport Plus	\$272,082.60	1	\$272,082.60
210-BBGQ VxRail E660F, All Flash		2	
329-BDWH PSNT Info		2	
379-BENB vSAN Node		2	
384-BDXG VxRail E660/F/N Firmware Lock		2	
634-CVZD VxRail Software 8.0.300 Factory Install		2	
634-BSJZ VxRail VMware Subscription or BYOS from Broadcom - Approval Required		2	
379-BEWY Informational Purposes Only		2	
321-BGHI 2.5" Chassis with up to 10 Hard Drives (SAS/SATA) including max of 4 Universal Drives, 3 PCIe Slots, 2 CPU		2	
379-BDSR No GPU Enablement		2	
325-BEBP VxRail 1U Bezel		2	
338-CBXH Intel Xeon Gold 6336Y 2.4G, 24C/48T, 11.2GT/s, 36M Cache, Turbo, HT (185W) DDR4-3200		2	
338-CBXH Intel Xeon Gold 6336Y 2.4G, 24C/48T, 11.2GT/s, 36M Cache, Turbo, HT (185W) DDR4-3200		2	
379-BDCO Additional Processor Selected		2	
370-AEVR 3200MT/s RDIMMs		2	
330-BBVV VxRail E660/F, Riser Config 0, 2CPU, 2A+3A, 2x16LP, 1x8LP		2	
540-BCOC Broadcom 57414 Dual Port 10/25GbE SFP28, OCP NIC 3.0		2	
461-AAIG Trusted Platform Module 2.0 V6		2	
770-BDMT Cable Management Arm		2	

(2) Dell EMC VxRail E660f

Description	Price	Qty	Ext. Price
770-BECD ReadyRails Sliding Rails (A15)		2	
450-AKLF Dual, Redundant(1+1), Hot-Plug Power Supply,1100W MM(100-240Vac) Titanium		2	
817-BBBP None Required		2	
713-2268 60 Months ProSupport Plus VxRail VMware Cloud Foundation Sub Sftwr Spt-Contract		2	
878-0138 Dell Hardware Limited Warranty		2	
878-0593 Prosupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 2 Years Extended		2	
878-0594 Prosupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years		2	
878-0597 Prosupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years		2	
951-2015 Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell		2	
975-3461 Dell Limited Hardware Warranty Extended Year(s)		2	
379-BEWY Informational Purposes Only		2	
825-8623 Certified Deployment Partner T1 or Distributors		2	
343-BBQY R650 Dell/EMC label (BIS) for 2.5" Chassis		2	
389-DYIB PowerEdge R650 CE, CCC, Marking		2	
379-BDSW SAS/SATA/NVMe Capable Backplane		2	
340-CWLR E660/F Shipping, DAO		2	
340-CUQN R650 Ship 4x3.5, 10x2.5, 8x2.5 NVMe		2	
379-BEID 10x2.5 Front Storage		2	
329-BHKC VxRail E660F Branding		2	
329-BFGW PowerEdge R650 Motherboard with Broadcom 5720 Dual Port 1Gb On-Board LOM		2	
412-AAVM Heatsink for 2 CPU configuration (CPU more than 165W)		2	
370-AAIP Performance Optimized		2	
780-BCQQ C35, No RAID, VxRail		2	

(2) Dell EMC VxRail E660f

Description		Price	Qty	Ext. Price
405-AAXY	Dell HBA355i Controller Front		2	
750-ACFQ	Front PERC Mechanical Parts, rear load		2	
403-BCMB	BOSS-S2 controller card + with 2 M.2 480GB (RAID 1)		2	
403-BCNP	BOSS Cables and Bracket for R650		2	
385-BBQV	iDRAC9, Enterprise 15G		2	
379-BCQY	iDRAC Group Manager, Disabled		2	
379-BCSG	iDRAC,Legacy Password		2	
379-BCRB	DHCP with Zero Touch Configuration		2	
750-ADIH	4 High Performance Fans for 2 CPU		2	
350-BBXN	Quick Sync 2 (At-the-box mgmt)		2	
631-AACK	No Systems Documentation, No OpenManage DVD Kit		2	
387-BBEY	No Energy Star		2	
800-BBDM	UEFI BIOS Boot Mode with GPT Partition		2	
800-BBZH	Enable UEFI Secure Boot		2	
350-BCFX	E660F Luggage Tag		2	
370-BBQP	64GB RDIMM, 3200MT/s, Dual Rank, 16Gb - HCI		32	
400-BKGF	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 with carrier		4	
345-BJMH	7.68TB SSD SAS Read Intensive up to 24Gbps 512e 2.5in Hot-Plug 1DWPD , AG Drive - HCI		8	
540-BDGV	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, V2		2	
492-BBDG	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)		4	
407-BCGJ	SFP28 SR Optic, 25GbE, 85C		8	
153-BGGZ	VxRail VMware Cloud Foundation (VCF), 5Yrs Subscription per Core		96	
634-BYLW	VxRail HCI System Software		4	
634-BWZS	VxRail HCI System Software, Capacity Drive, 7.68TB		8	
634-BYLZ	VxRail HCI System Software Memory, 64GB		32	

(2) Dell EMC VxRail E660f

Description		Price	Qty	Ext. Price
713-2233	60 Months ProSupport Plus VxRail VMware Cloud Foundation Sub Sftwr Spt-Maint		96	
823-4168	Customer Provided, vSAN, ELA		4	
210-ARZC	Recover Point for Virtual Machine		2	
865-3470	5 Years ProSupport Plus RecoverPoint for Virtual Machines Sftwr Spt-Contract		2	
900-9997	On-Site Installation Declined		2	
626-BBBG	Storage Software Info		2	
142-BBNV	HCIA RecoverPoint for VMs for 1 node		2	
			Subtotal:	\$272,082.60

OMNIA Processing Fee

Description		Price	Qty	Ext. Price
OMNIA PROCESSING FEE		\$5,441.65	1	\$5,441.65
			Subtotal:	\$5,441.65

VxRail Cluster Expansion



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Prepared for:
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Ray Ochoa
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Quote Information:
Quote #: 010886
Version: 1
Delivery Date: 10/01/2025
Expiration Date: 08/21/2025

Quote Summary

Description	Amount
(2) Dell EMC VxRail E660f	\$272,082.60
OMNIA Processing Fee	\$5,441.65
Total:	\$277,524.25

Acceptance and Incorporation by Reference

Acceptance of this Quote is binding and the above item(s) will be purchased in reliance thereon. All sales are final. Payment Terms are Net 30. After orders are placed, a final invoice will be provided that shall include all applicable taxes and shipping charges not included herein.

This Order together with the Master Services Agreement and Service Attachments and other terms and conditions identified on Exhibit A, all of which are incorporated herein by reference (collectively, the "Agreement") is between REDESIGN Group (sometimes referred to as "we," "us," "our," or "Provider"), and the customer found on the signature block at the end of this Order (sometimes referred to as "you," "your," or "Client"). This Agreement is effective as of the date both parties have signed below (the "Effective Date"). Both Provider and Client are sometimes referred to individually as a "Party", or together as the "Parties". Any capitalized terms in this Order not directly defined are referred to in the applicable document identified on Exhibit A of this Order. If there is a conflict between this Order, the Master Services Agreement, any Service Attachment, or Exhibit, this Order will control.

By signing or accepting this Order, Client acknowledges, represents, and warrants that it has read and agrees to the terms and conditions identified on Exhibit A to this Order which are incorporated as if fully set forth herein.

The parties hereby agree that electronic signatures to this Order shall be relied upon and will bind them to the obligations stated herein. Each party hereby warrants and represents that it has the express authority to execute this Agreement(s). This Order supersedes all prior negotiations, proposals, orders, agreements and communications between the parties regarding Provider's Services.

Provider may make changes to the Agreement at any time. If there are changes, Provider will revise the date at the top of the document. Provider may or may not provide Client with additional notice regarding such changes. Client should review the terms and conditions regularly. Unless otherwise noted, the amended terms and conditions will be effective immediately, and your continued use of the Services thereafter constitute your acceptance of the changes. If you do not agree to the amended terms and conditions, you must stop using the Services immediately. Please note, you may incur a termination fee or other third-party fees, if applicable. You may access the current version of the terms and conditions at any time by visiting <http://redesign-group.com/legal>.

The parties, acting through their authorized officers, hereby execute this Agreement.

Is a PO Required?

☐ Yes - PO# _____ ☐ No

Signature: _____

Name: _____

Title: _____

Date: _____

Signature: _____

Name: _____

Title: _____

Date: _____

Exhibit A

Agreement	Description
Master Services Agreement	General terms and conditions applicable to all Provider products and services
Services Attachment for Managed Services	Core managed services including monitoring, remote management, and help-desk
Data Processing Agreement	Data security and privacy agreement including statutorily required terms
Service Level Objectives	Targeted response times by tier of severity
Schedule of Services	Description of managed services offered by Provider
Schedule of 3rd Party Services	Notice of third-party services and waiver of claims

BEFORE THE BOARD OF COMMISSIONERS OF LANE COUNTY, OREGON

ORDER NO:

In the Matter of Authorizing the Purchase of Virtual Server Hosting Hardware From [re]Design, in an Amount Not-to-Exceed \$278,000, and Granting Authority to the County Administrator to Execute the Contract.

WHEREAS, the Board of Commissioners is requested to delegate authority to the County Administrator or designee to approve the purchase and payment to [re]Design, in an amount not-to-exceed \$278,000.00;

WHEREAS, the attached quote requires Technology Services to pay [re]Design an amount not-to-exceed \$278,000.00.

NOW, THEREFORE, the Board of County Commissioners of Lane County **ORDERS** as follows:

1. Authorization and delegation of authority to the County Administrator or designee to approve the purchase and payment to [re]Design, in an amount not-to-exceed \$278,000.00.

ADOPTED this ____ day of _____, 2025.

David Loveall, Chair
Lane County Board of Commissioners